

# 2020 TAA Agenda at a Glance

As of February 24, 2020. Subject to edits. ALL CE listed is for TDLR Auctioneer License, unless noted. For CE credit, you must sign in and list your TX license # at each class.

## THURSDAY, MAY 14, 2020

8:00AM	TCAP Course Registration Open
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	<b>OPTIONAL TCAP COURSES</b> <i>see previous page for details</i>
8:30AM-5:30PM	<i>Course 1: Business Fundamentals Intensive</i>
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8:30AM-5:30PM	<i>Course 2: Marketing At All Angles: Self, Client, Online</i>
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9:00AM-6:00PM	<i>Course 3: Auction Logistics from the Ground Up</i>
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1:00PM	General Registration Open
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1:00PM-10:30PM	Auction Item Check-In & Pick-Up Open <i>*all items must be checked in</i> Deadline for Fun Auction items is 4:00pm. Donated items can be sent to the TAA office or check-in onsite.
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6:00PM-6:30PM	TAA Board Meeting
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7:00PM-10:00PM	President's Welcome Cowboy Luau Party & Fun Auction <i>Hawaiian attire and fun auction items strongly suggested.</i> * Prizes for best attire and most "fun" auction item. **Past Champs & Hall of Famers - will be called on to auction items.

## FRIDAY, MAY 15, 2020

7:00AM	General Registration Open
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7:30AM-8:30AM	First Timer Breakfast <i>*FREE for 1st timers to convention/HOF/BOD</i> First Timer Breakfast Hosted by Hall of Fame
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8:45AM	Hall of Fame Meeting
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8:00AM-11:00PM	Auction Item Check-In & Pick-Up Open <i>*all items must be checked in</i> Deadline for Contest Items is 2pm.
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8:30AM-10:30AM	<b>CE LECTURES</b> [2 hrs CE] <i>Class 1: PLANNING AND INVESTING BEYOND THE BLOCK</i> <i>Speaker: JOSEPH MAST</i>
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	<i>Class 2: THE BUMP AND HOWDY</i> <i>Speaker: MORGAN HOPSON, CAI</i>
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10:45AM- 12:45PM	<b>CE LECTURES</b> [2 hrs CE] <i>Class 1: ROCKING THE 3 R'S :REAL ESTATE, REVENUE &amp; RELEVANCE</i> <i>Speaker: BETH ROSE, CAI, AAM, AARE</i>
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	<i>Class 2: AUCTION CASE LAW</i> <i>Speaker: MIKE BRANDLY, CAI, AARE</i>
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12:45PM-2:00PM	Grab & Go Lunch with Exhibitors

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## FRIDAY, MAY 15, 2020 [continued]

2:00PM	<b>Contestant Deadline to turn items in and sign up</b>	
2:00pm-4:00PM	<b>CE LECTURES</b> [2 hrs CE] <i>Class 1: BODY LANGUAGE AND PUBLIC SPEAKING</i> <i>Speaker: BRIGITTE KRUSE</i>	
	<i>Class 2: SUCCESS WITH SIMULCAST AUCTIONS</i> <i>Speaker: WADE FISHER</i>	
4:30PM	<b>Contestant Meeting - MANDATORY</b>	<i>*Must arrive promptly at 4:30pm or cannot compete.</i>
5:00PM	<b>Judges Meeting</b>	
6:30PM	<b>Dinner &amp; State Contest Preliminary Auction</b>	<i>*Bid on great items &amp; support your contestants!</i>

## SATURDAY, MAY 16, 2020

8:30AM-10:30AM	<b>CE LECTURES</b> [2 hrs CE] <i>Class 1: AUCTION CASE LAW</i> <i>Speaker: MIKE BRANDLY, CAI, AARE</i>	
	<i>Class 2: AUCTION PR PRO</i> <i>Speaker: BRIGITTE KRUSE</i>	
10:30AM-10:45AM	<b>Break with Exhibitors</b>	
10:45AM-12:45PM	<b>CE LECTURES</b> [2 hrs CE] <i>Class 1: FROM INVISIBLE TO INVINCIBLE</i> <i>Speaker: BETH ROSE, CAI, AAM, AARE</i>	
	<i>Class 2: FRONT AND CENTER</i> <i>Speaker: MORGAN HOPSON, CAI</i>	
12:45PM-2:00PM	<b>FCAI Lunch</b>	<i>*additional ticket donation required</i>
2:00PM-4:00PM	<b>TAA Annual Membership Meeting &amp; Elections</b>	
4:00PM- 6:00PM	<b>CE LECTURE</b> [2 hrs CE] <i>Class: UTILIZING SPANISH IN THE AUCTION CHANT</i> <i>Speaker: CRAIG MEIER</i>	
4:00PM-6:00PM	<b>Semi-Finalist Interviews</b>	
7:00PM-10:00PM	<b>State Champion Finals, Awards Dinner &amp; Scholarships</b> Emcee: <i>Joel Lemley</i> - Hall of Fame & Scholarship Recipients Awarded - New Board of Directors Inducted - TCAP Graduates Recognized	

**\*\*ALL AUCTION ITEMS MUST BE PAID FOR & PICKED UP AT END OF SATURDAY AWARDS EVENT\*\***